

BABA FARID SUGAR MILLS LIMITED



CORPORATE BRIEFING SESSION 2023

27th JANUARY 2023 AT 05:00 PM

AT REGISTERED OFFICE AT 2-D-1, GULBERG III, LAHORE

Contents



- Company Profile
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Company Profile - Introduction



The Company:

Baba Farid Sugar Mills Limited ("the Company") was incorporated in 1978 under the Companies Act 1913 (now Companies Act, 2017) as a Public Limited Company, and its shares are quoted at Pakistan Stock Exchange. It is principally engaged in the manufacturing and sale of sugar including its by-products i.e. molasses and V. Filter cake.

Capacity:

The Company has 3,500 M. Tons crushing capacity.

Location:

The crushing facility of the company is located at 5-Km Faisalabad Road Okara.

Change of Management



Fecto Group

The affairs of the Company were managed by **Fecto Group** since its incorporation. During the Financial Year 2009-10, the Company was taken over by management and on 25 October 2010, the Board of Directors of the Company had been changed.

Imporient Group/ Pattoki Sugar Mills Limited

On October 25, 2010, the new Board of Directors took over the charge of Baba Farid Sugar Mills Limited being Pattoki Sugar Mills Limited as the Holding Company and run the affairs of the Company till January 23, 2019.

Al- Moiz Group

On January 23, 2019, a share purchase agreement was made between the Board of Directors of Al Moiz Industries Limited and Naubahar Bottling Co. (Pvt) Limited with the Board of Directors of Baba Farid Sugar Mills Limited. The new Board took over 96.46% of shares of the Company from existing Directors, and 1.77% from the General public by making a public offer on March 27, 2019. 50.86% of Shares were held by Naubahar Bottling Co. (Pvt) Limited (Being Holding Company) which were subsequently sold to the Directors of the Company.

Company Profile – Board of Directors



CHAIRPERSON

Mrs. Qaiser Shamim Khan

CHIEF EXECUTIVE

Mr. Adnan Ahmed Khan

NON-EXECUTIVE DIRECTORS

Mr. Nauman Ahmed Khan
Mrs. Sara Hajra Khan

INDEPENDENT DIRECTORS

Mr. Farid ud Din Ahmed
Mr. Malik Manzoor Hussain Humayoon

AUDIT COMMITTEE

Mr. Farid ud Din Ahmed
(Chairman)
Mrs. Sara Hajra Khan
(Member)
Mr. Malik Manzoor Hussain Humayoon
(Member)

COMPANY SECRETARY

Mr. Muhammad Imran

CHIEF FINANCIAL OFFICER

Mr. Wasif Mahmood

Company Profile – Production Units & Products



Designated sugarcane crushing capacity of 3,500 TCD

Bagasse based power generation capacity of more than **8MW**



Products



White Refined Sugar



Molasses

Company Profile – Associated Businesses & Certifications



ALMOIZ
INDUSTRIES LIMITED



THAL INDUSTRIES
CORPORATION



Moiz Textile Mills Ltd

**Naubahar Bottling Company
(Pvt) Ltd.**



Company Profile – Our Vision & Values



“Leading through quality and innovation”



PIONEERING NEW IDEAS
To drive business growth



ENSURING QUALITY AT ALL LEVELS
To aim for excellence.



ADVANCING THROUGH TECHNOLOGY
To improve productivity and quality



PROMOTING SUSTAINABLE FUTURE
To protect and enrich our communities.



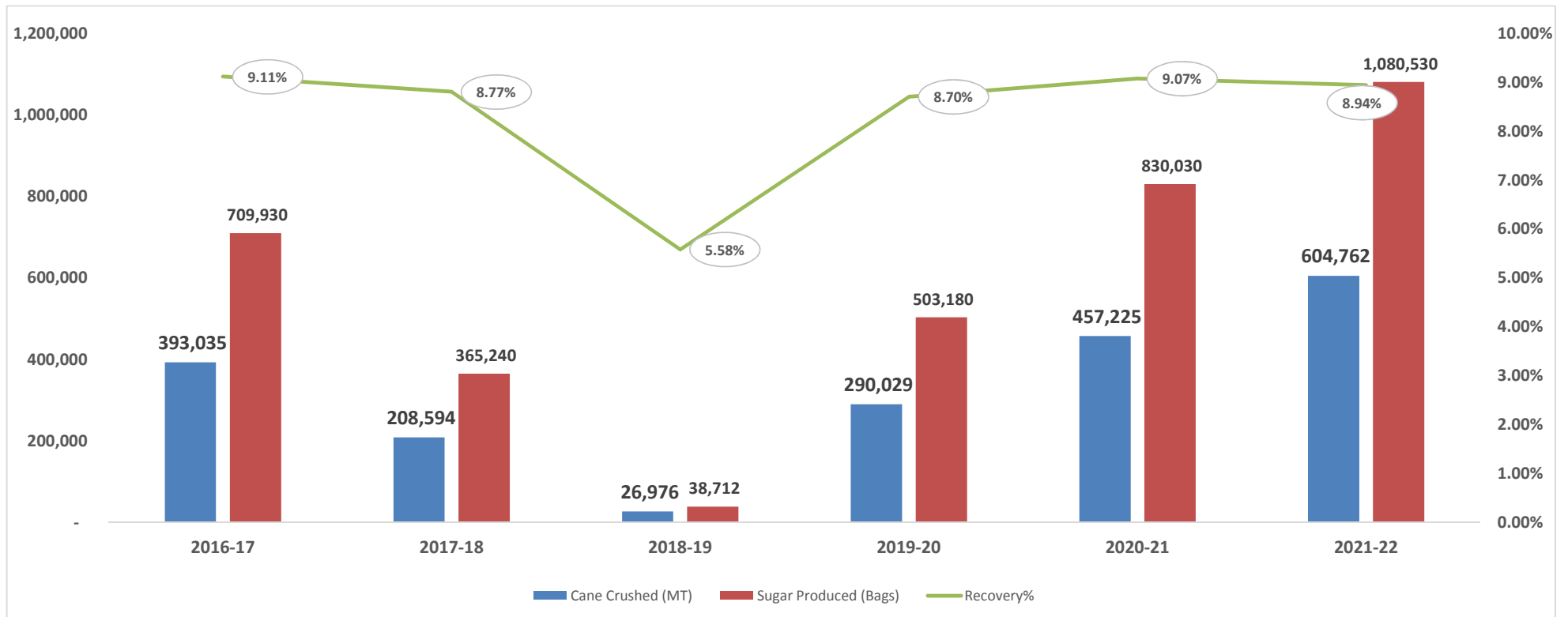
BUILDING TRUSTING RELATIONSHIP
To convert key stakeholders to advocate



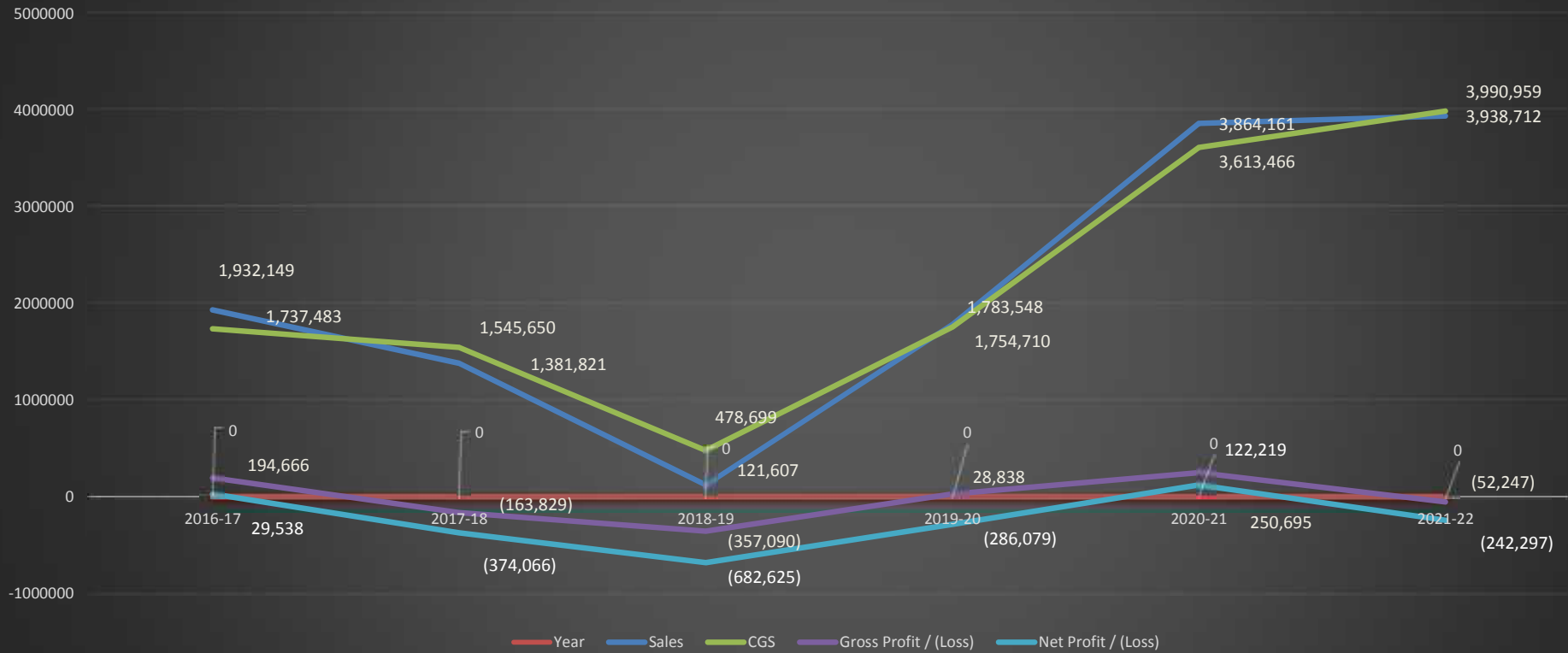
RESPECTING AND WINNING TOGETHER
To develop high-performance teams.

Financial Review – Operational Highlights

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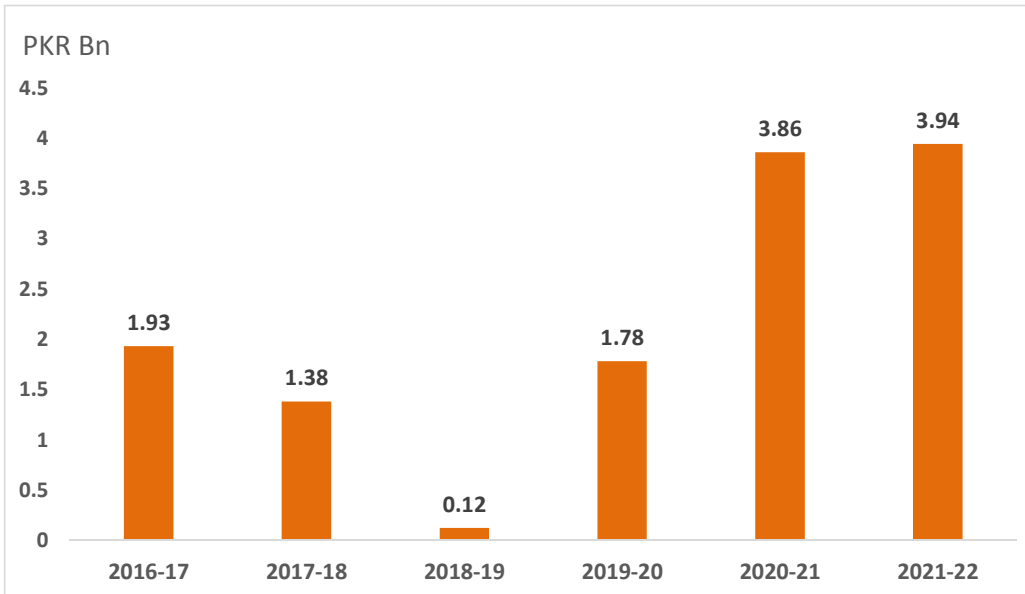
Six Years' Profitability



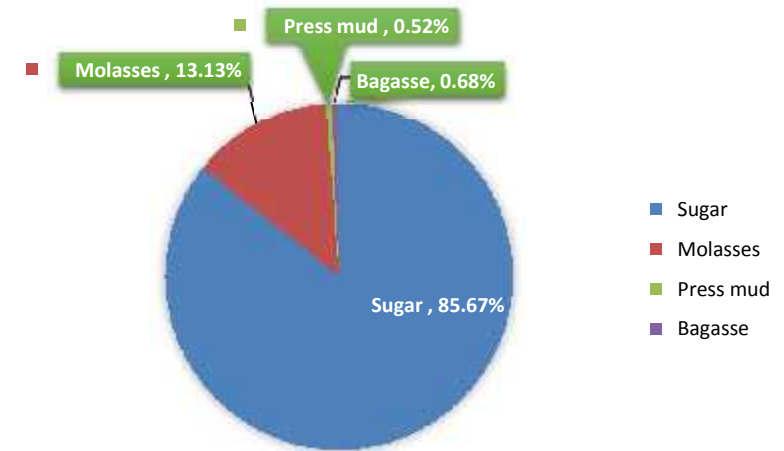
Financial Review – Net Sales

Six Year's Sales Comparison

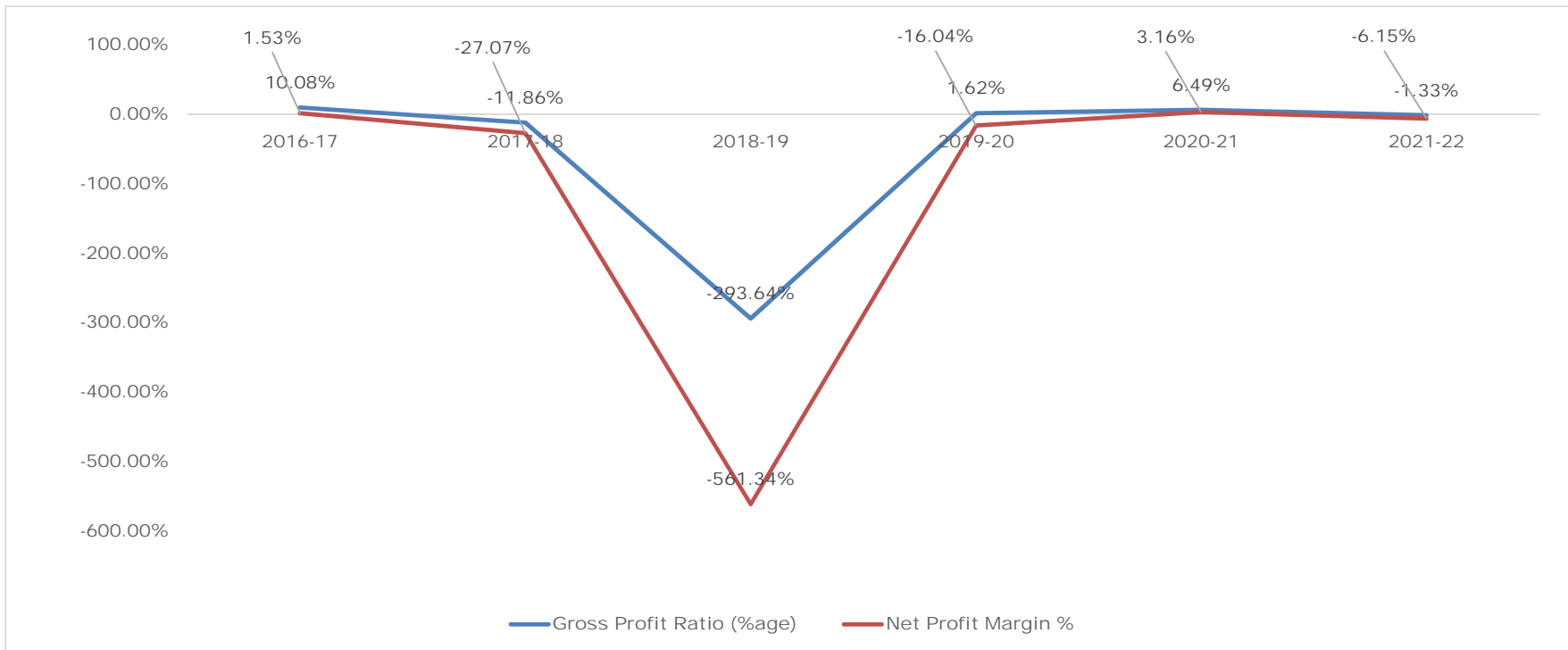
PKR Bn



Revenue Breakup 2021-22



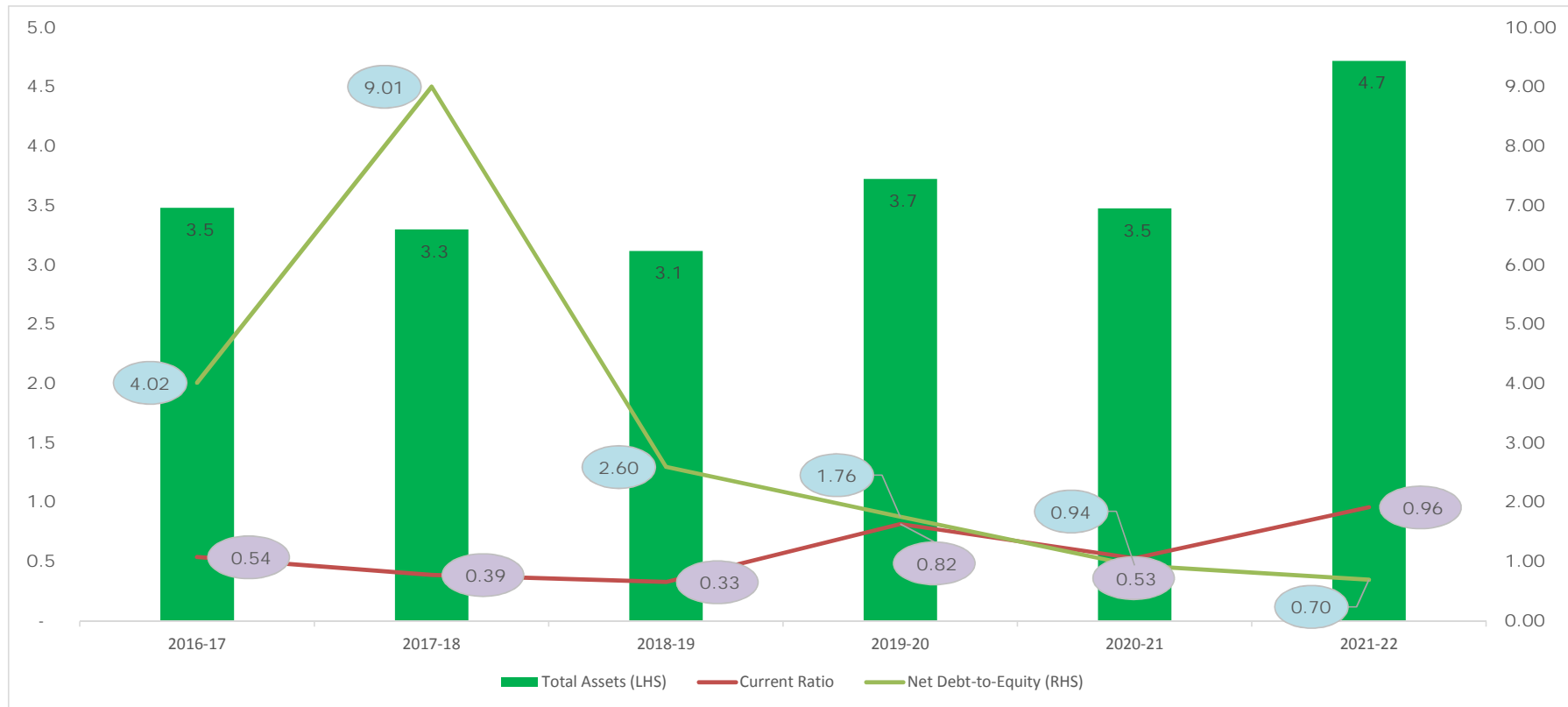
Financial Review – Gross Profit & Net Profit Margins



Financial Review – Total Assets, Current Ratio & Net Debt/Equity

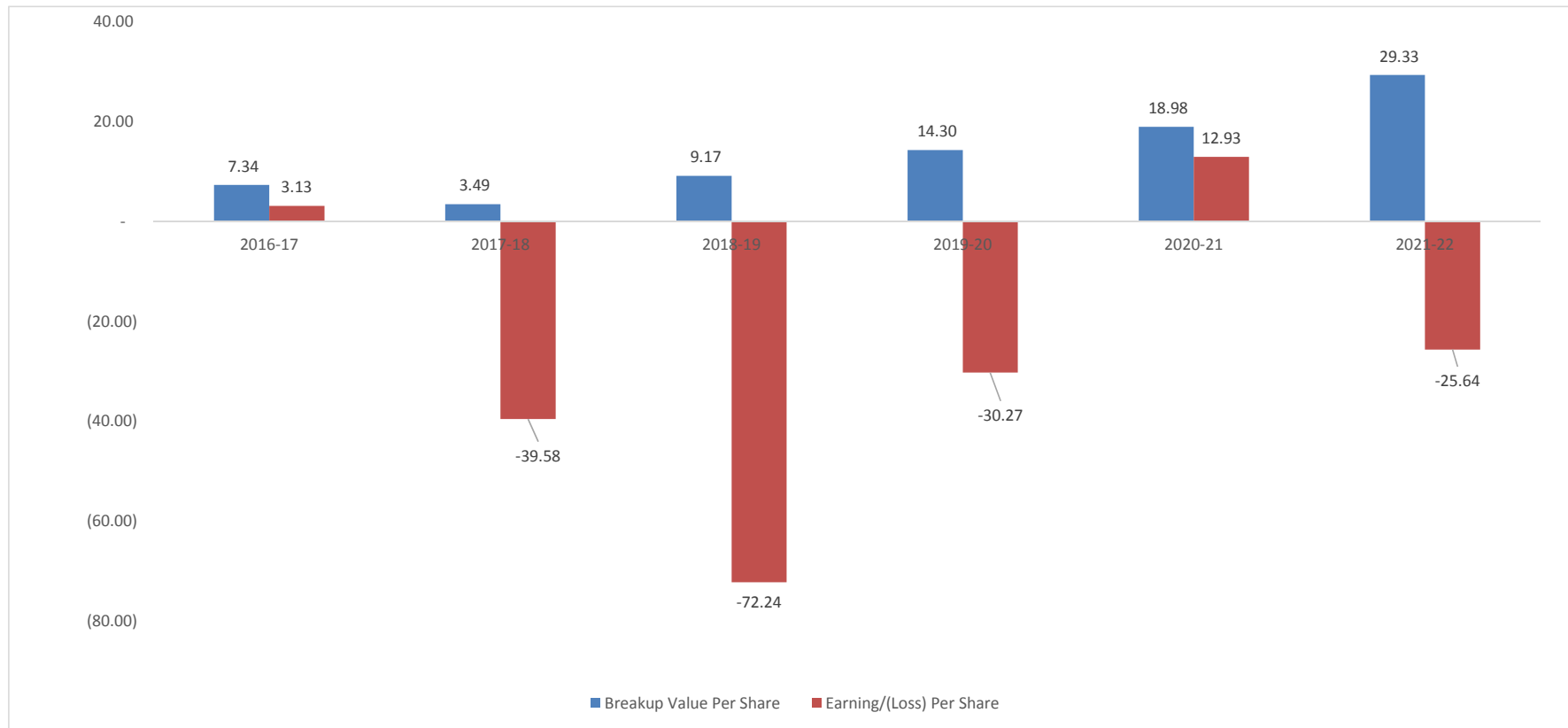
PKR Bn

Times



Financial Review – EPS & BVPS

PKR/Share



FUTURE OUTLOOK

The Crushing season 2022-23 has started and is expected to be a more challenging one for the sugar industry. The Government of Punjab has notified the sugarcane price at PKR. 300/- per 40 kg. The sugarcane situation in the procurement area of the Company has slightly improved due to higher acreage. Considering the current condition of the industry, lower sucrose recovery, short supply of cane, and the high sugarcane support price will be the major hindrances towards profitability.



Questions & Answers



Thank You!